PACE EXPRESS

100% upfront energy efficiency financing for projects $250,000 or less.

What is PACE Express?

Quick, easy real estate finance for energy and water upgrades.

Lean & Green Michigan’s PACE Express program creates an expedited process for PACE projects at or below $250,000.

<table>
<thead>
<tr>
<th></th>
<th>PACE Express</th>
<th>PACE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size of Project</td>
<td>$250,000 or less</td>
<td>greater than $250,000</td>
</tr>
<tr>
<td>Energy Audit Requirement</td>
<td>ASHRAE Level 1</td>
<td>ASHRAE Level 2 energy audit (or equivalent)</td>
</tr>
<tr>
<td>Savings-to-Investment Ratio (&quot;SIR&quot;)</td>
<td>N/A</td>
<td>SIR&gt;1</td>
</tr>
<tr>
<td>Savings Guarantee</td>
<td>Not required</td>
<td>Required</td>
</tr>
</tbody>
</table>

Who is PACE Express for?

Retrofits and renewables.

PACE Express is ideal for commercial property owners who are considering smaller retrofit projects or seek financing for renewables, such as adding solar panels.

Emergency maintenance/replacement.

PACE Express also works well for commercial property owners in need of financing emergency replacement of items, such as replacing an old boiler or HVAC.

Benefits of PACE Financing & Increasing Energy Efficiency

- No upfront costs
- Up to 25 year term at fixed-rates
- Non-recourse (runs with the land)
- Potential to treat as off-balance sheet
- Energy efficiency → lower operating costs
- More comfortable buildings
- Increase property value
- Improve local building stock
- Create local jobs
- Green PR opportunities

Contact Lean & Green Michigan to learn more
info@leanandgreenmi.com | (313) 444-1474